# Teaching for International Courses – Visiting Professors

**Academic year 2017/2018**

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<th>2nd term</th>
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<tr>
<td><strong>COURSE TITLE</strong></td>
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<td><strong>Scientific area</strong></td>
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<td><strong>Department of Law</strong></td>
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<td><strong>English-taught degree course</strong></td>
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<td><strong>Language used to teach</strong></td>
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<td><strong>Teaching Commitment</strong>: 40 hours</td>
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## Course summary

The course introduces students to the Vienna Convention on the sales of goods and to the European acquis concerning the sale of goods. It will cover these topics by presenting current developments in comparative perspective, considering the civil law and the common law approach to the study of sales law with regard to specific jurisdictions as well. Special attention will be paid to the terminological problems that the study of this subject poses given the multilingual character of the sources governing it.

## Learning objectives

After taking the course, students are expected:

- to have a clear understanding of the main problems that arise in the interpretation of the Vienna Convention on the Sales of goods and of the methodology that should be used to interpret it.
- to understand the key features of the Acquis communautaire in the area of sales law, the rules that govern its interpretation, and its impact on the national legal systems of Europe
- to be able to be able to discuss the main differences and similarities among these bodies of law
- to be able to independently consult the case law and the literature relating to international and European sales law to follow current developments in the law
- to critically assess the achievements and shortcomings of both regimes.

## Tutorship activities

The Visiting Professor shall be available to students who intend to prepare papers under his or her supervision, and shall tutor students to introduce them to research methods in the field.

## Lab activities

Other activities besides the course: i.e. seminars and conferences addressed to PhD students and research fellows, dissemination conferences

The Visiting Professor shall deliver lectures to PHD students and young researchers on contract law to enhance their research skills. The Visiting Professor shall deliver lectures to PHD students and young researchers on International and European sales law to enhance their research skills. The VP may be required to provide tutorship to students who participate to moot court competitions. The Visiting Professor shall have the opportunity to present her or his research work in one or more conferences to the Faculty.
Visiting Professor Profile
The ideal candidate is an expert on contract law who has experience of comparative law research and teaching in the area of contracts, and more particularly international and European sales law. Applications by candidates who have already taught the subject to international classes are strongly encouraged. The Visiting Professor should be willing to teach the subject in a collaborative way, jointly with the Professor of the University of Torino who regularly holds the course on International and European Sales Law, to improve interaction with students in the classroom.

Contact person at the Department
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